WILTON RESEARCH & MARKETING LTD



DUBLINA
Age 12-49

Radio Listenership Survey designed to establish levels of radio listening for the population aged 12-49 years in Dublin was carried out during April 1987 and entailed 1111 interviews representative of the

Dublin population in this age group.

This Radio Listenership Survey was carried out in strict accordance with the Guidelines for Radio Listenership Surveys as set down by the Marketing Society.

The objectives of this survey were as follows:

- (i) Average Daily Radio Audience: To measure the average daily radio audience for the 12 to 49 age group in Dublin for all the main stations broadcasting in that area.
- (ii) Listenership for Specific Time Segments: To measure the average and unduplicated audience during specific time segments for the 5 main stations in Dublin, Sunshine 101, Q102, NRG103, RTE Radio 1 and Radio 2.
- Cumulative 7 Day Audience: To measure the cumulative listenership through the seven day period previous to interview (again for all the main stations).

METHODOLOGY PROCEDURE

Using the Marketing Society's questionnaire it was first established whether or not respondents had listened to the radio 'yesterday'. The next stage was to establish station listenership and recall was aided by the interviewer asking qualified respondents whether or not they had listened to each of the listed stations and 'any other' station.

These listed stations included KLAS, Sunshine 101, Q102, NRG103, RTE Radio One, RTE Radio Two, Radio Dublin, Treble TR, Heartbeat and Any BBC. (The stations were selected on the basis that they include all stations with estimated listenership levels in excess of 5% in the area.) The order in which these were presented to respondents was rotated to avoid bias.

Each respondent who had listened to Sunshine 101, Q102, NRG103, RTE Radio 1 or RTE Radio 2 was presented with a list of programmes for the appropriate day and was then brought through that day, with all times listening commenced and ended being recorded.

In a similar way the cumulative seven day listenership data was derived.

The sample was selected on a two-stage stratified basis. The units at stage one consisted of District Electoral Divisions (D.E.D.s or wards) and the elements at stage two were the individuals in the appropriate age groups. 70 sampling points were drawn for this project.

The Primary Sampling Units (P.S.U.s) were the

The research was conducted by:

WILTON RESEARCH & MARKETING LTD.

44 Fitzwilliam Place Dublin 2 Tel: 608615/608606



In strict accordance with the Marketing Society's guidelines for Radio Listenership Surveys.

DUBLIN COUNTY BOROUGH

NORTH

Finglas West C Coolock B Artane E Raheny A Finglas East F Clontarf East B Glasnevin B Santry A Finglas East D Ballybough A Clontarf East A Santry B North Dock B Drumcondra South A Mountjoy A Arran Quay D Arran Quay B Finglas East B Clontarf East C Clontarf West C Mountjoy B Arran Quay A

SOUTH

Ballyfermot C Kimmage B Kilmainham C Crumlin D Rathmines West A Terenure A Crumlin F Rathfarnham C Rathmines West E Rathfarnham B South Dock Ballyfermot H Ballyfermot F Ushers E Merchants Quay A

DUBLIN COUNTY

NORTH

Coolock Malahide Malahide Blanchardstown Clonsilla Castleknock Swords West Balbriggan Urban Donabate Kinsaley

SOUTH

Tallaght 3 Dundrum 5 D.E.D.s. They were stratified by region as follows:

(a) Dublin County Borough (or City)

(b) Dublin County

(c) Dun Laoire

Dublin County Borough and Dublin County were further subdivided into North/South strata. For analysis, Dun Laoire responses were combined with those from Dublin South County.

The following procedure was used to select the P.S.U.s. The D.E.D.s were arranged in descending order of magnitude. A cumulative sum of the population, within each stratum, was formed, and a sample of D.E.D.s was chosen systematically after a random start. The 70 sampling points were thus chosen with probability proportionate to the population. Arranging the D.E.D.s by size and selecting them by means of systematic sampling ensures a spread over size.

Quota controls were set for class, and age within sex and marital status. The 1981 Census, Joint National Media Research for 1983-84 and Wilton Research's own data were used in setting these controls.

A simple one stage weighting was applied to project the sample up to the estimated 12 to 49 Dublin population.

Dundrum 5 Tallaght 1 Ballybrack 1 Terenure 4 Palmerston 1 Tallaght 2 Terenure 3 Clondalkin 2 Stillorgan 3 Stillorgan 4 Rathfarnham 2 Milltown 2 Dundrum 3 Stillorgan 1 Stillorgan 5 Milltown 1 Ballybrack 2

DUN LAOIRE BOROUGH

Dun Laoire 10 Blackrock 3 Dun Laoire 7 Dalkey 1

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WILTON RESEARCH & MARKETING LTD. 1987 RADIO RATINGS

86% of the 12-49 year old Dublin people listen to radio. Listed below are listened yesterday shares from that 86%. These results are derived from the largest Radio Listenership Survey ever conducted in Dublin, according to the Marketing Society's guidelines for Radio Listenership surveys encompassing all age groups from 12-49.

SUMMARY OF RELEVANT FINDINGS —LISTENED YESTERDAY SHARES—

(Main Stations Only)

	Total Ma	arket			Adu	It Ma	rket		
I RAME I	Age	Age	Age	Age	, A	ge	Ag	e	Age
Station	12-34	15-34	12-49	20-2		-29	20-	The substitute and	20-49
Sunshine 101	55%	53%	48%	40%	% 3	6%	42	%	36%
N.R.G. 103	25%	25%	20%	25%	% 2	0%	22	%	16%
R.T.E. 2	24%	26%	25%	299	% 2°	7%	29	%	30%
R.T.E. 1	32%	34%	44%	289	% 3:	3%	44	%	56%
Q 102	34%	34%	27%	349	% 20	6%	30	%	21%
	outh Ma	arket			Rani	cing	Sumi	mary	
	Age	Age	Age	The Control of the Co	SUN	NRG	RTE	RTE	Q
Station	12-19	15-19	15-24	Age	SHINE 101	103	2	1	102
Sunshine 101	75%	77%	61%	12-34	1	4	5	3	2
N.R.G. 103	30%	32%	30%	15-34	1	5	4	3	3
R.T.E. 2	14%	17%	24%	12-49	1	5	4	2	3
R.T.E. 1	15%	16%	23%	20-24	1	5	3	4	2
Q 102	42%	44%	42%	20-29	1	5	3	2	4
The following statio	ns engaged in	promotional a	ctivity	20-34	2	5	4	1	3
during this rating per N.R.G. 103 — Appro	eriod:			20-49	2	5	3	1	4
Nothing given away	in rating perio	od.		25-49	2	5	3	1	4
Q 102 — £20,000 in period.				12-19	and :	3	5	4	2
Sunshine 101 — £12 in rating period.	2,000 in contes	sts — Nothing o	given away	15-19	1	3	4	5	2
The shares when act the fact that there is stations.				15-24	1	3	4	5	2

AVERAGE DAILY RADIO AUDIENCE

		SE	SEX MARITAL STATUS				AGE											
				Male Female		le												
	TOTAL	Male	Fem ale	Marr	Sin	Marr ied	Sin gle 1	2-14 1	5-19 2	0-24 2	5-29 3	0-34 3	35-39 4	10-44	45-49 1	5-24 2	5-34 3	85-49
No. of interviews	1111	547	564	247	300	267	297	99	208	199	153	130	123	109	90	407	283	322
Pop. estimate (000s)	607	299	308	135	164	146	162	54	114	109	84	71	67	60	49	222	155	176
Any Radio Station	518 85%	256 86%	263 85%	117 87%	139 85%	116 79%	147 91%	46 86%	103 91%	94 86%	67 80%	59 83%	57 85%	49 82%	43 88%	197 89%	126 81%	149
CLAS	16 3%	12 4%	4 1%	9 6%	3 2%	2 1%	2 1%	1 2%	2 1%	1 1%	1 1%	4 5%	4 6%	1 2%	3 6%	3 1%	5 3%	8
UNSHINE 101	251 41%	118 39%	133 43%	40 30%	78 48%	42 28%	92 57%	34 64%	78 69%	43 40%	27 33%	21 30%	20 29%	14 23%	14 28%	121 55%	49 31%	2
102	140 23%	72 24%	68 22%	20 15%	52 32%	12 8%	56 35%	17 32%	45 40%	37 34%	14 16%	14 20%	7 10%	3 6%	3 7%	82 37%	28 18%	1
RG103	105 17%	53 18%	52 17%	12 9%	41 25%	12 8%	40 25%	13 24%	33 29%	27 25%	12 14%	9 12%	5 8%	3 6%	3 6%	60 27%	21 13%	1
TE RADIO 1	228 38%	113	115 37%	74 55%	39 24%	78 54%	37 23%	7 12%	16 14%	31 28%	33 39%	32 45%	39 59%	36 60%	36 72%	46 21%	65 42%	11
TE RADIO 2	131 22%	71 24%	60 19%	38 28%	33 20%	31 21%	28 18%	4 7%	17 15%	31 29%	21 25%	16 22%	17 25%	15 25%	10 20%	48 22%	37 24%	4 2
ADIO DUBLIN	23 4%	9 3%	14 5%	2 2%	7 4%	5 4%	9 5%	1 2%	7 6%	5 5%	1 1%	2 2%	3 4%	3 5%	2 3%	12 5%	3 2%	
REBLE TR	50 8%	27 9%	22 7%	14 10%	14 8%	15 10%	7 4%	4 7%	5 4%	5 5%	6 7%	8 11%	7 10%	7 12%	9 18%	10 4%	14 9%	1
EARTBEAT	49 8%	19 6%	30 10%	4 3%	15	7 4%	23 14%	4 7%	21 18%	11	4 5%	4 5%	2 2%	2 3%	2 3%	32 14%	8 5%	
NY BBC	37 6%	25 8%	12 4%	19 14%	7 4%	8 6%	4 2%	1 2%	1 1%	3 3%	3 4%	8 12%	5 8%	8 13%	8 16%	4 2%	11 7%	1
THER	22 4%	13 4%	10 3%	3 2%	9 6%	7 4%	3 2%	2 4%	4 3%	4 4%	3%	4 5%	3 5%	1 2%	1 2%	8 4%	7 4%	
IDN'T LISTEN ESTERDAY	88 14%	43	45 15%	18 13%	25 15%	30 21%	15 9%	7	10 9%	15 14%	17 20%	12 17%	10 15%	11	6 12%	25 11%	29 19%	1

		CLAS	ss		REG	ION						AVE	RAGE A	AUDIEN	ICE				
Windstreet and				Dub1 Cit	y 	Dublin County		Any	, 5	SUN		NRG	RTE	RTE	DIO DUB		EART		
	TOTAL	ABC1	C2DE S	South N	orth	South No	rth R	adio K	LAS	101 0	102	103	RAD1 F	RAD2	LIN	TR E	BEAT	BBC 0	THER
No. of interviews	1111	504	607	240	351	360	160	949	30	460	257	193	418	239	42	91	89	68	41
Pop. estimate (000s)	607	275	332	131	192	197	87	518	16	251	140	105	228	131	23	50	49	37	22
Any Radio Station	518 85%	240 87%	278 84%	113 86%	164 85%	174 6 89%	68 77%	518 100%	16 100%	251 100%	140 100%	105	228	131	23 100%	50 100%	49 100%	37 100%	22 100%
KLAS	16 3%	12	4 1%	3 2%	5 3%	8 6 4%	1 1%	16 3%	16 100%	5 2%	3 2%	2 2%	10 5%	3 3%	=	3 5%	3 6%	3 9%	:
SUNSHINE 101	251 41%	98 36%	154 46%	47 36%	88 46%	74 6 37%	43 49%	251 48%		251 100%	79 56%	61 58%	64 28%	48 37%	17 74%	22 44%	31 63%	11 29%	9 41%
Q102	140 23%	66 24%	74 22%	33 25%	46 24%	51 6 26%	10 12%	140 27%	3 17%	79 31%	140 100%	48 46%	37 16%	36 28%	10 45%	13 26%	20 42%	5 15%	20%
NRG103	105 17%	46 17%	59 18%	25 19%	31 16%	38 6 19%	12 14%	105 20%	2 13%	61 24%	48 34%	105	25 11%	22 17%	9 38%	11 23%	11 22%	5 13%	4 20%
RTE RADIO 1	228 38%	129 47%	99 30%	46 35%	68 35%	82 42%	32 37%	228 44%	10 63%	64 25%	37 26%	25 23%	228	69 53%	8 33%	29 58%	13 26%	28 75%	8 34%
RTE RADIO 2	131	73 26%	58 17%	26 20%	38 20%	47 6 24%	19 22%	131 25%	3 20%	48 19%	36 26%	22 21%	69	131	4 17%	10 21%	7 15%	7 18%	8 34%
RADIO DUBLIN	23 4%	7 2%	16 5%	8 6%	8 4%	5 2%	2 2%	23 4%		17 7%	10 7%	9 8%	8 3%	4 3%	100%			2 4%	2 7%
TREBLE TR	50 8%	19	31 9%	17 13%	13 7%	14 6 7%	5 6%	10%	3 17%	22 9%	13	11%	29 13%	10 8%	19%			10%	2 7%
HEARTBEAT	49 8%	18	31 9%	11 9%	20 11%	13 6 6%	4 5%	49 9%	3 17%	31 12%	20 14%	11		7 5%	19%	2 4%	100%		12%
ANY BBC	37 6%	26 9%	11 3%	7 5%	8 49	19 6 9%	4 5%	37. 7%	3 20%	11 4%	5 4%	5 5%	28 12%	7 5%	2 7%	4 8%	1 2%		10%
OTHER	22 4%	7 3%	15 5%	8 6%	2 19	7 6 3%	5 6%	22 4%	m <u>î</u> n	9 4%	4 3%	4%	8 3%	. 6%	2 7%	2 3%	3 6%	2 6%	100%
DIDN'T LISTEN YESTERDAY	88 14%	35 13%	53 16%	19 14%	28 15%	22 6 11%	20 22%	-	-	10-1	02-4	2 98	aun-	-	din	e les	obs	net	

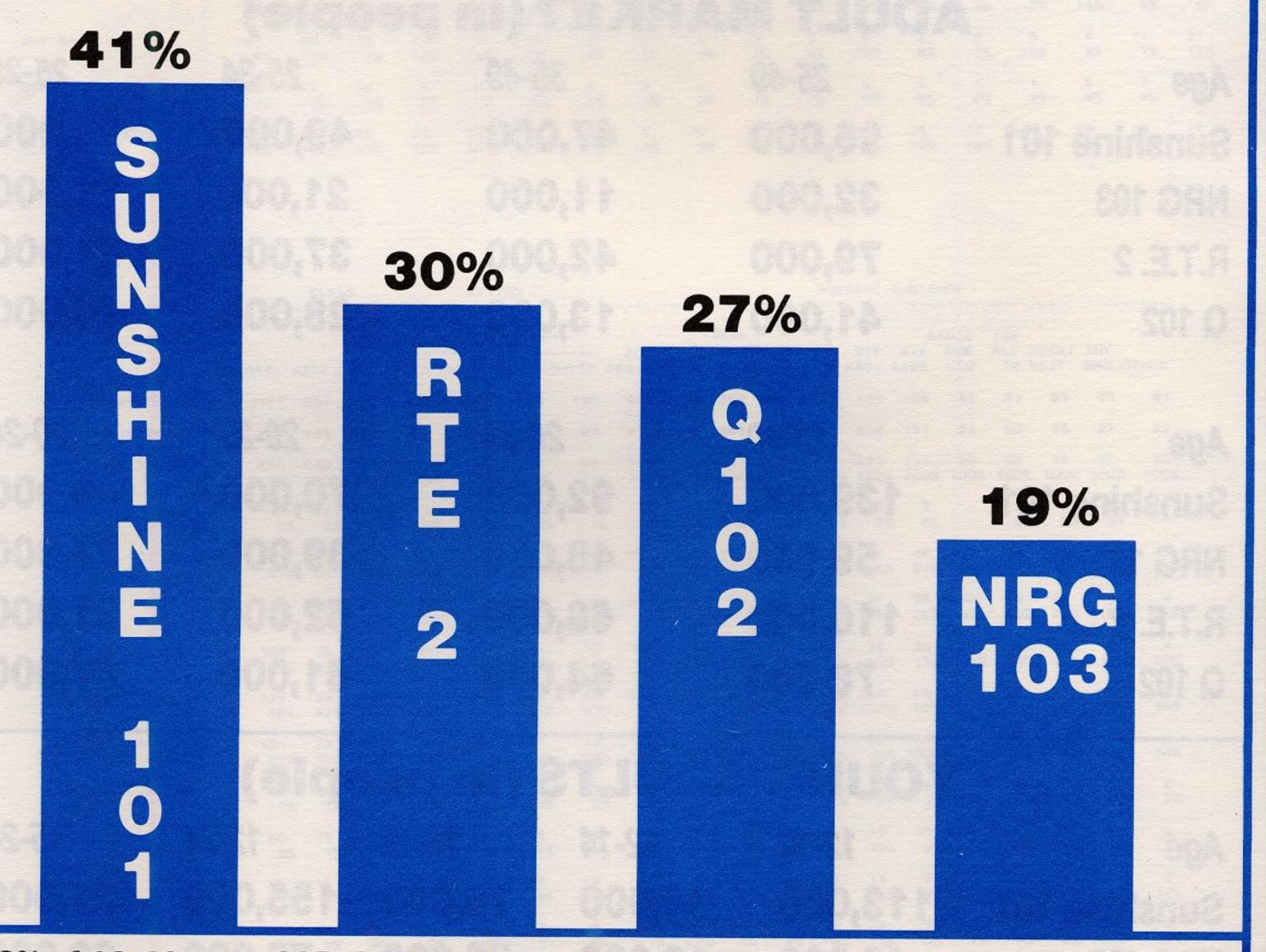
WILTON RESEARCH & MARKETING LTD.

AVERAGE DAILY RADIO AUDIENCE

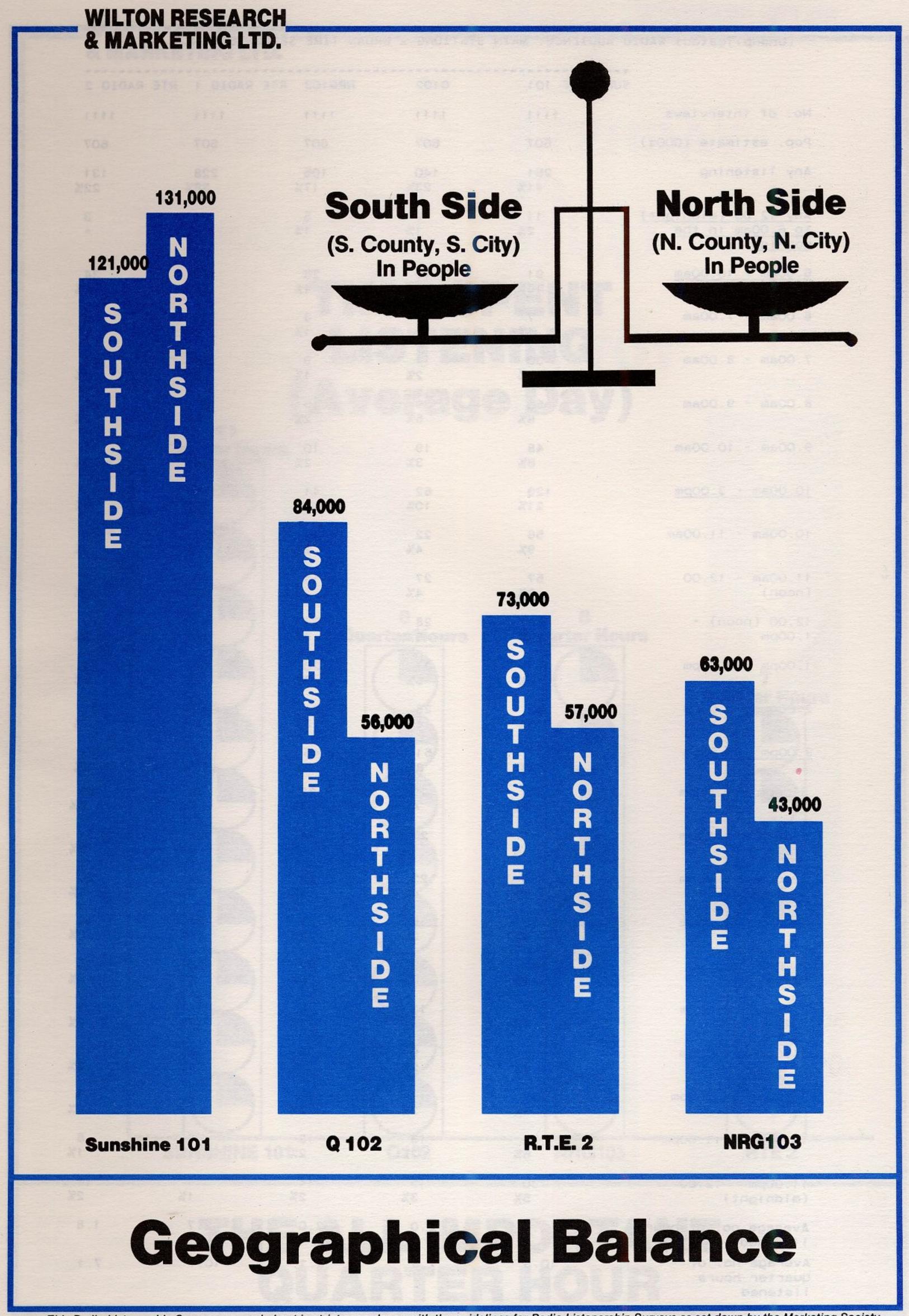
(Main Contemporary Stations)

	TOTAL M	IARKET	(in pe	ople)	
Age	12-49	1	2-34	15-49	15-34
Sunshine 101	251,000	204,	000	217,000	170,000
NRG 103	105,000	94,	000	92,000	81,000
R.T.E. 2	131,000	89,	000	127,000	85,000
Q 102	140,000	127,	000	123,000	110,000
	ADULT M	IARKET	(in pe	ople)	
Age	25-49	3	5-49	25-34	25-29
Sunshine 101	96,000	47,	000	49,000	27,000
NRG 103	32,000	11,0	000	21,000	12,000
R.T.E. 2	79,000	42,0	000	37,000	21,000
Q 102	41,000	13,0	000	28,000	14,000
Age	20-49	2	0-34	20-29	20-24
Sunshine 101	139,000	92,0	000	70,000	43,000
NRG 103	59,000	48,0	000	39,000	27,000
R.T.E. 2	110,000	68,0	000	52,000	31,000
Q 102	78,000	64,0	000	51,000	37,000
	YOUNG A	ADULTS	(in pe	ople)	
Age	12-19	12-14	15-19	12-24	15-24
Sunshine 101	113,000	34,000	78,000	155,000	121,000
NRG 103	46,000	13,000	33,000	73,000	60,000
R.T.E. 2	21,000	4,000	17,000	52,000	48,000
Q 102	63,000	17,000	45,000	99,000	82,000

AFFLUENT ABC 1 LISTENED YESTERDAY SHARES



86% of 12-49 year old Dublin people listen to Radio.
Listed above are Listened Yesterday shares from that 86%. These results are derived from the largest Radio Listenership Survey ever conducted in Dublin, according to the Marketing Society's Guidelines for Radio Listenership Surveys encompassing all age groups from 12-49.



SUI	NSHINE 101	Q102	NRG103 RTE	RADIO 1 RTE	RADIO 2
No. of interviews	1111	1111	1111	1111	111
Pop. estimate (000s)	607	607	607	607.	60
Any listening	251 41%	140 23%	105 17%	228 38%	13
Any 12.00 (midnight) to 6.00am in the morning	11 2%	4 1%	5 1%	1 *	
6.00am - 10.00am	91 15%	42 7%	26 4%	160 26%	3
6.00am - 7.00am	7 1%	2 *	3 1%	5 1%	
7.00am - 8.00am	30 5%	14 2%	9	38 6%	U ¹
8.00am - 9.00am	50 8%	29 5%	15 2%	95 16%	2
9.00am - 10.00am	48 8%	19 3%	10 2%	111	1!
10.00am - 3.00pm	129 21%	62 10%	41 7%	155 25%	52
10.00am - 11.00am	56 9%	22 4%	1 1 2%	102 17%	= 1
11.00am - 12.00 (noon)	57 9%	27 4%	14 2%	56 9%	11
12.00 (noon) - 1.00pm	64 11%	28 5%	2 1 4%	62 10%	20
1.00pm - 2.00pm	6 1 10%	27 5%	20 3%	68 11%	2:
2.00pm - 3.00pm	53 9%	25 4%	2 1 3%	46 8%	27
3.00pm - 7.00pm	113 19%	5 1 8%	45 7%	72 12%	50
3.00pm - 4.00pm	56 9%	25 4%	22 4%	30 5%	2
4.00pm - 5.00pm	64 11%	22 4%	24 4%	25 4%	2
5.00pm - 6.00pm	54 9%	23 4%	23 4%	32 5%	2
6.00pm - 7.00pm	38 6%	15 2%	13 2%	31 5%	1
7.00pm - 12.00 (midnight)	82 14%	39 6%	31 5%	25 . 4%	3
7.00pm - 8.00pm	27 4%	13	6 1%	14 2%	1
8.00pm - 9.00pm	31 5%	9 2%	9 2%	6 1%	1
9.00pm - 10.00pm	. 32 5%	1 Î 2%	10 2%	7 1%	
10.00pm - 11.00pm	34 6%	13 2%	13 2%	7 1%	
11.00pm - 12.00 (midnight)	30 5%	15 3%	14 2%	4 1%	1
Average no. of hours listened	2.6	2.0	2.0	2.7	1.

WILTON RESEARCH & MARKETING LTD. TIME SPENT LISTENING (Average Day) **Quarter Hours** 10 -**Quarter Hours Quarter Hours** 8 -**Quarter Hours** 7 -6 -5 -4 -3 -2 -

THE ALL IMPORTANT QUARTER HOUR

NRG103

Q102

SUNSHINE 101

RTE 2

LISTENED YESTERDAY SHARES

TOTAL AUDIENCE

55% 12-34 34% 25% 24%

86% of 12-49 year old Dublin people listen to Radio.
Listed above are Listened Yesterday shares from that 86%. These results are derived from the largest Radio Listenership Survey ever conducted in Dublin, according to the Marketing Society's Guidelines for Radio Listenership Surveys encompassing all age groups from 12-49.

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9%

This Radio Listenership Survey was carried out in strict accordance with the guidelines for Radio Listenership Surveys as set down by the Marketing Society.

7%

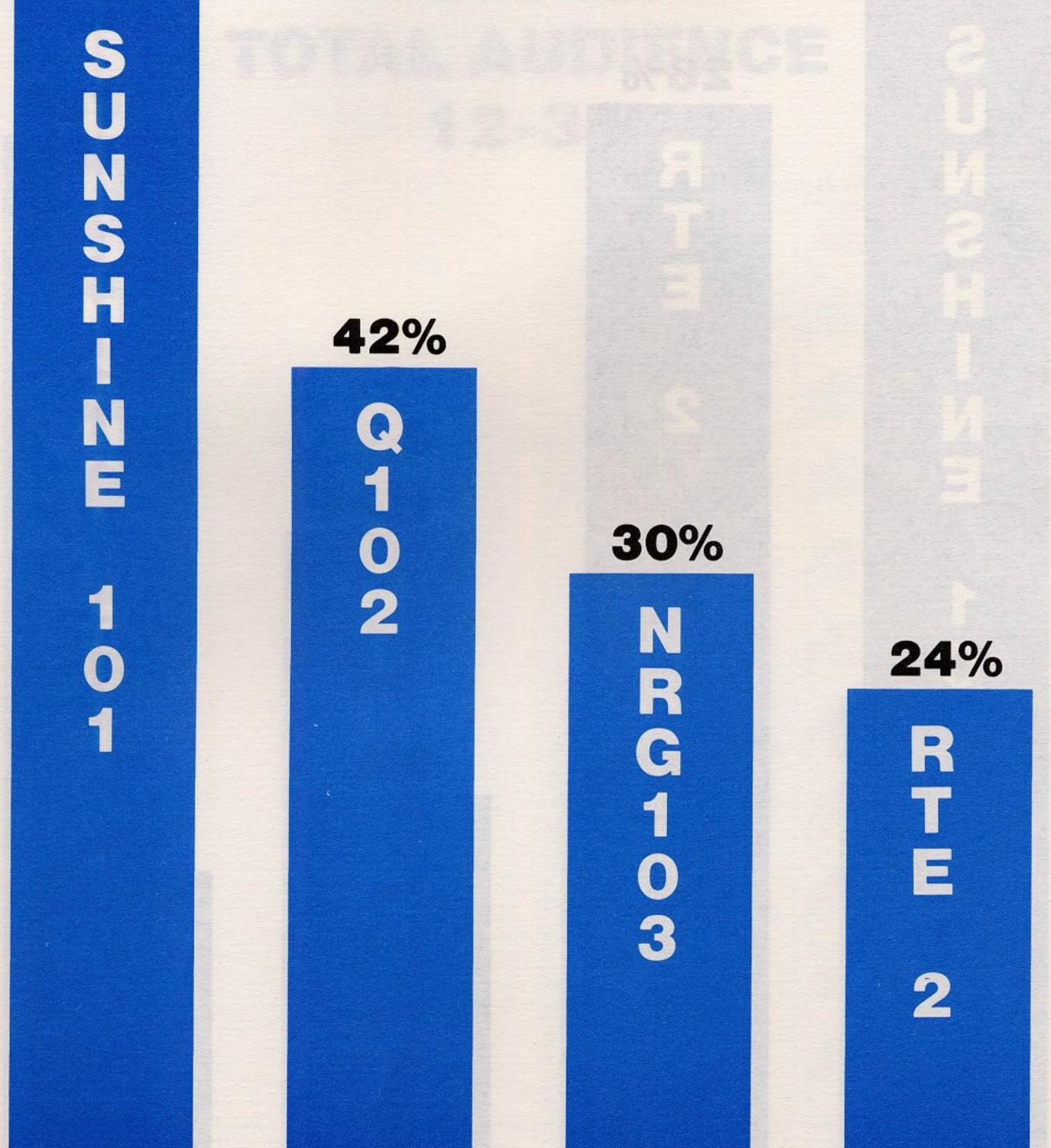
NRG

103

LISTENED YESTERDAY SHARES

YOUNG ADULTS

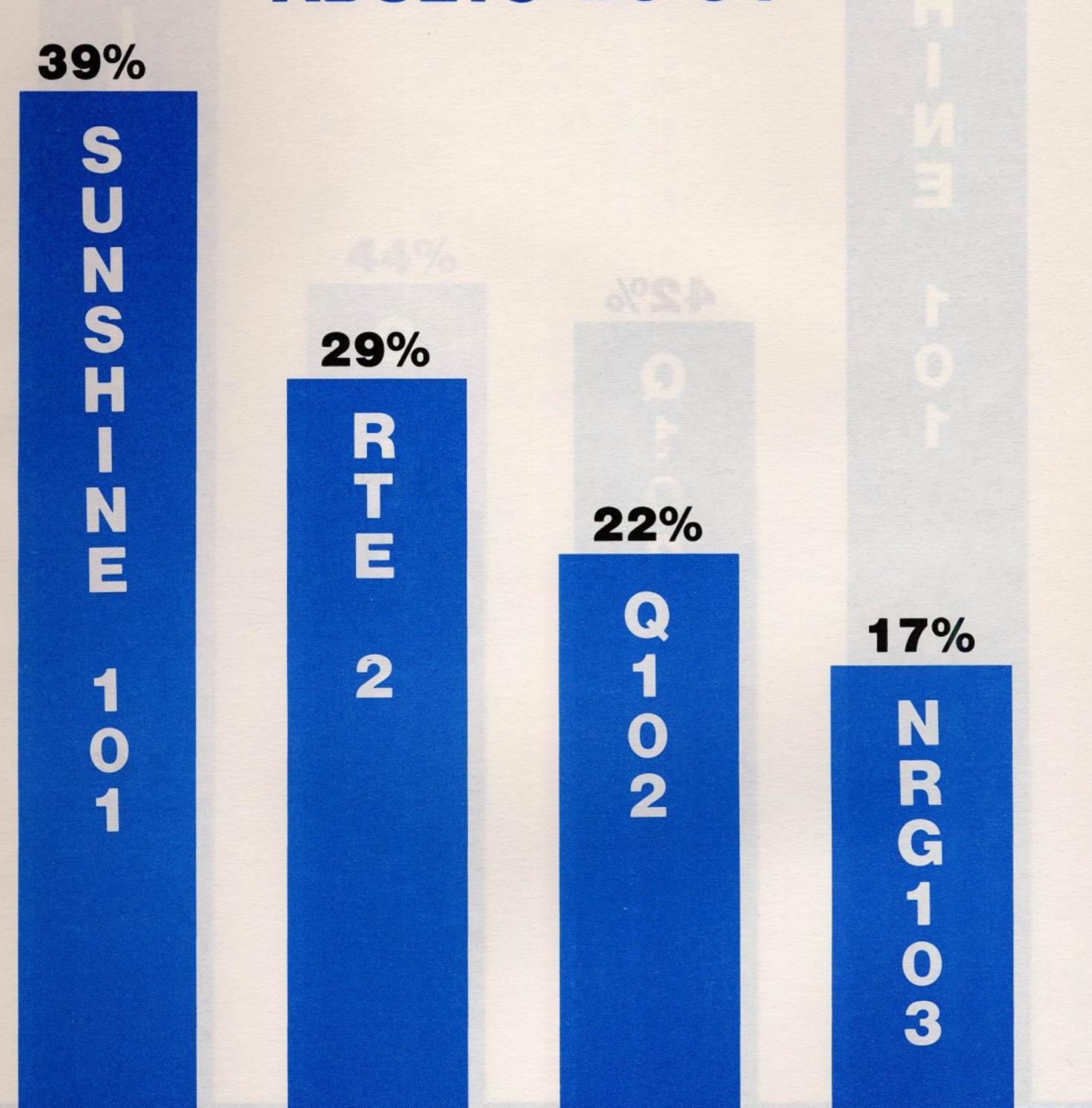
61% 15-24



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LISTENED YESTERDAY SHARES

ADULTS 25-34



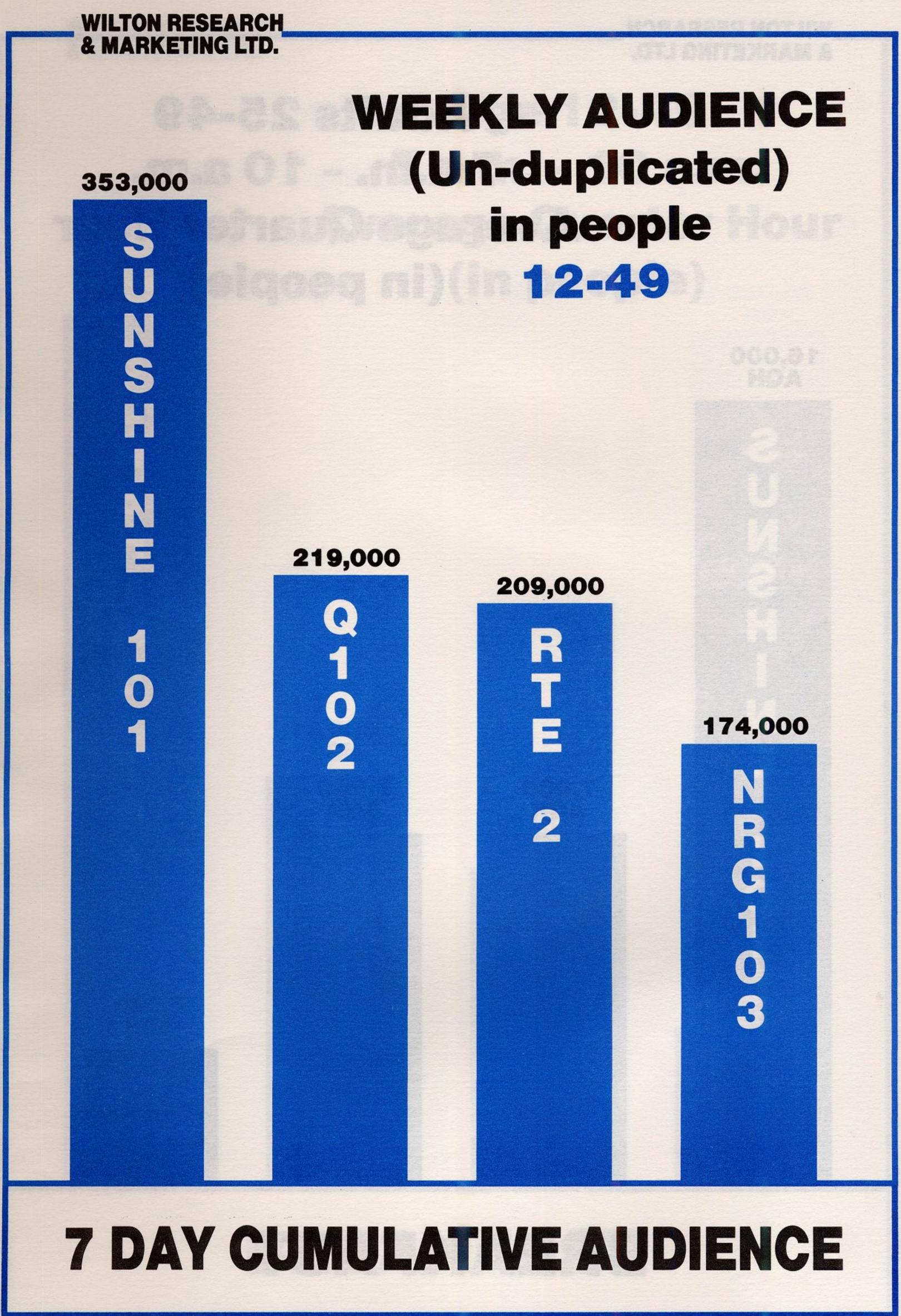
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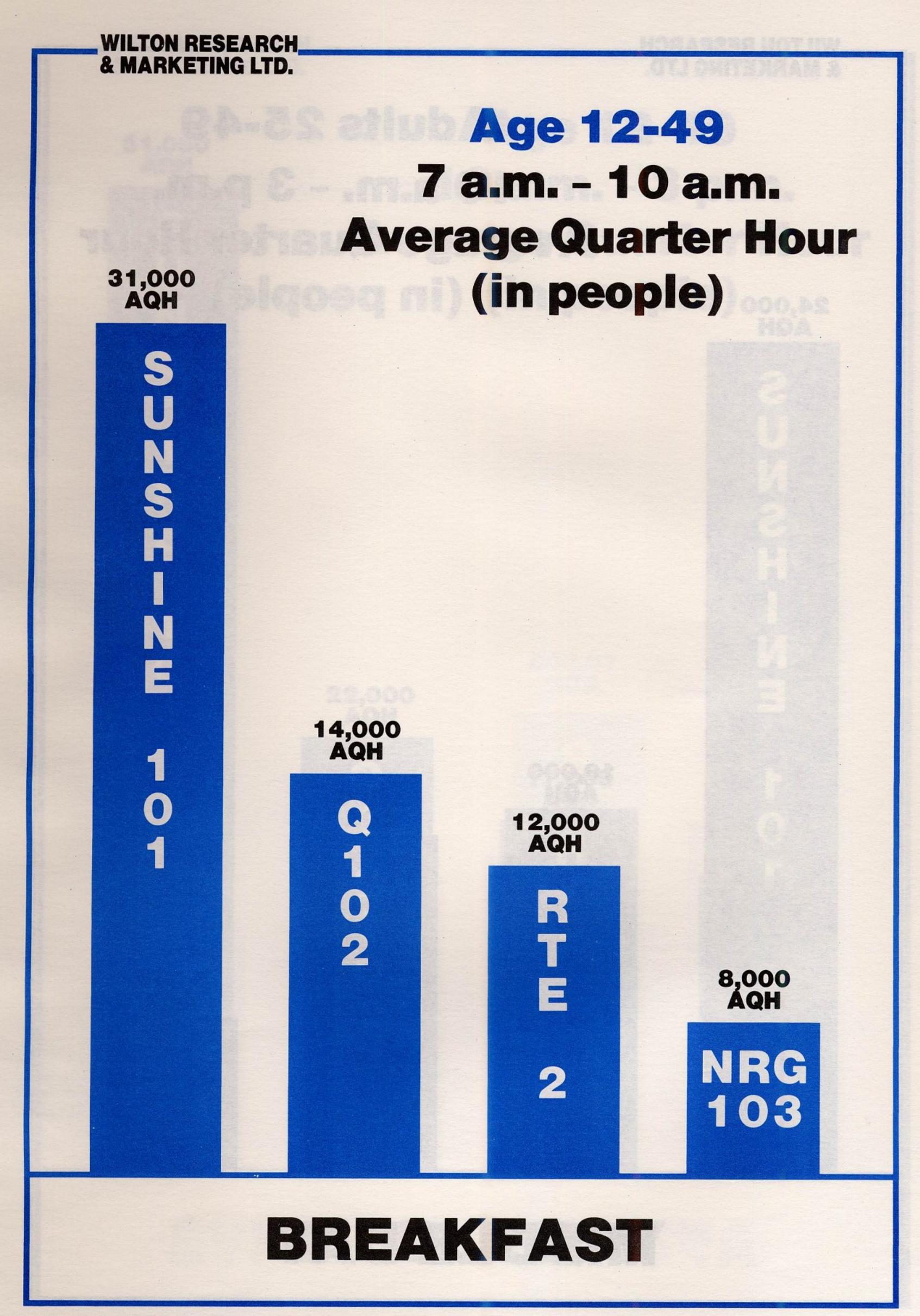
WILTON RESEARCH & MARKETING LTD. 77% LISTENED YESTERDAY SHARES TEENS 15-19 S 44% 32% 17%

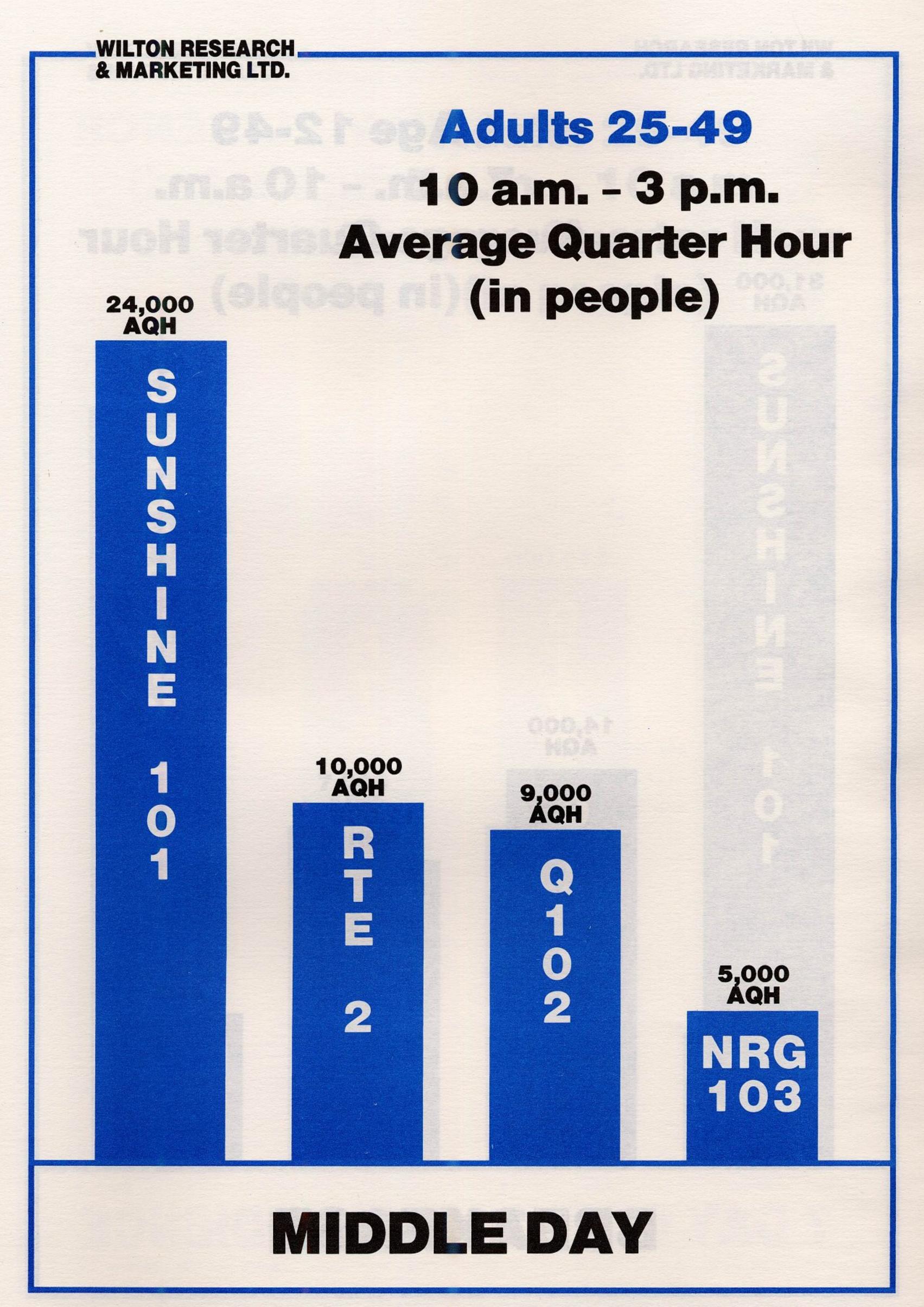
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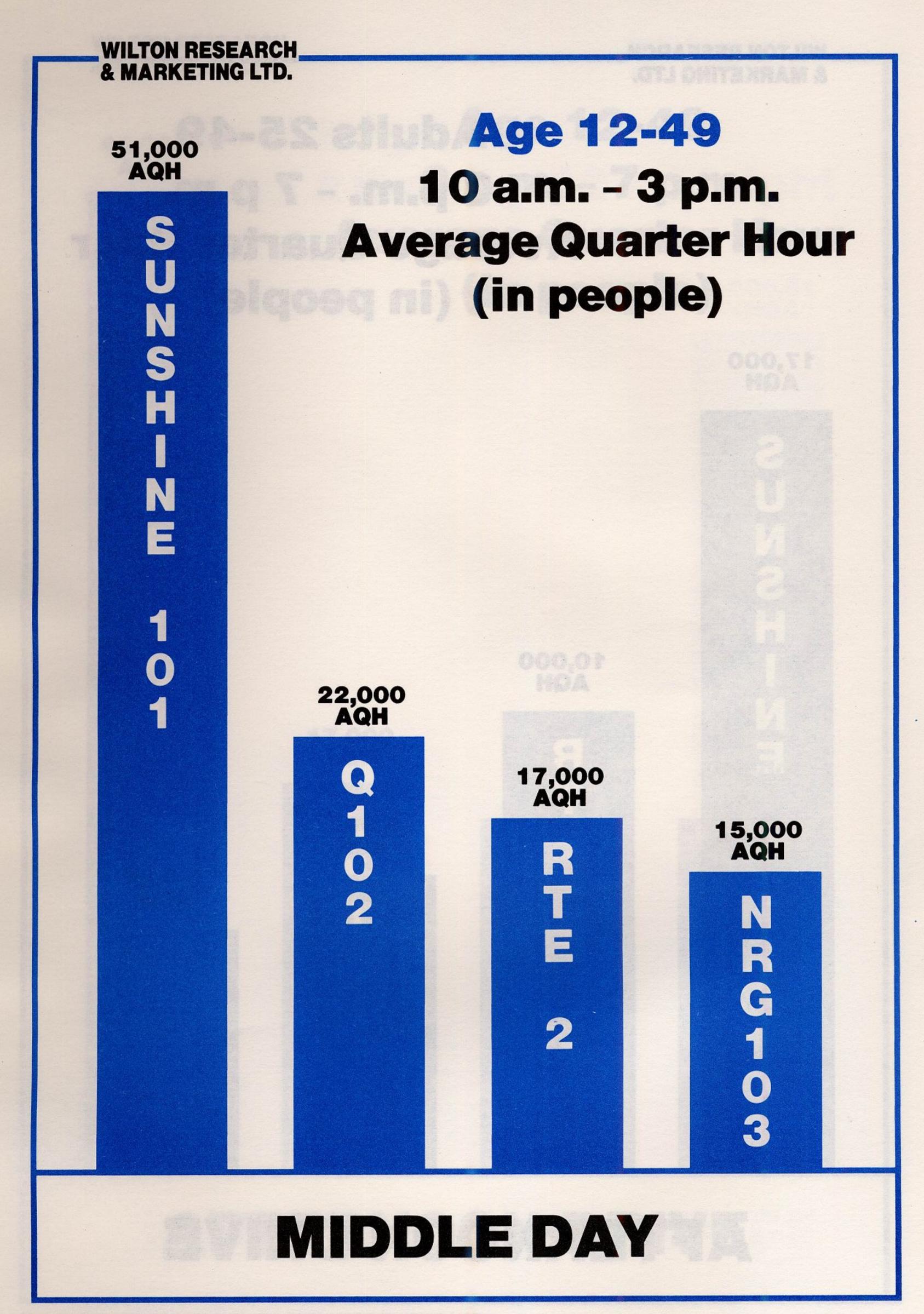
MAIN S Base : To		× 7 DAY C	CUMULATIVE	AUDIENC	E	されれない。 このででは
		SUN				
	KLAS	SHINE 101	Q102	NRG103	RTE RADIO 1	RTE RADIO 2
No. of interviews	1111	1111	1111	1111	1111	1111
Pop. estimate (000s)	607	607	607	607	607	607
7 days	6 1%	133	58 10%	45 7%	114 19%	46 8%
6 days	1 *	46 8%	25 4%	23 4%	48 8%	20 3%
5 days	2 *	44 7%	30 5%	25 4%	76 13%	45 7%
4 days	3 1%	25 4%	19 3%	11 2%	15 2%	2 1 3%
3 days	3 1%	30 5%	26 4%	15 2%	17 3%	26 4%
2 days	5 1%	45 7%	37 6%	3 1 5%	28 5%	27 5%
1 day	6 1%	31 5%	25 4%	23 4%	16 3%	24 4%
Did not listen any day	580 96%	254 42%	388 64%	433 71%	292 48%	398 66%
7 day Cumulative	27 4%	353 58%	219 36%	174 29%	315 52%	209 34%
Average No. of days			4.4 REBLE	4.3 HEART	5.2	4.3
	D	UBLIN	TR			OTHER
No. of interviews		1111	1111	1111	1111	1111
Pop. estimate (000s)		607	607	607	607	8
7 days		3 *	14 2%	19 3%	15 3%	1%
6 days		1 *	7 1%	7 1%	4 1%	3 *
5 days		8 1%	8 1%	10 2%	6 1%	3 *
4 days		4 1%	13 2%	3 *	7 1%	2 *
3 days		9 1%	11 2%	17 3%	5 1%	2 *
2 days		8 1%	16 3%	15 2%	8 1%	5 1%
1 day		14 2%	31 5%	20 3%	13 2%	4 1%
Did not listen any day		561 92%	508 84%	517 85%	550 91%	581 96%
7 day Cumulative		46 8%	99 16%	90 15%	57 9%	26 4%
Average No. of days		2.9	3.3	3.7	4.0	4.3



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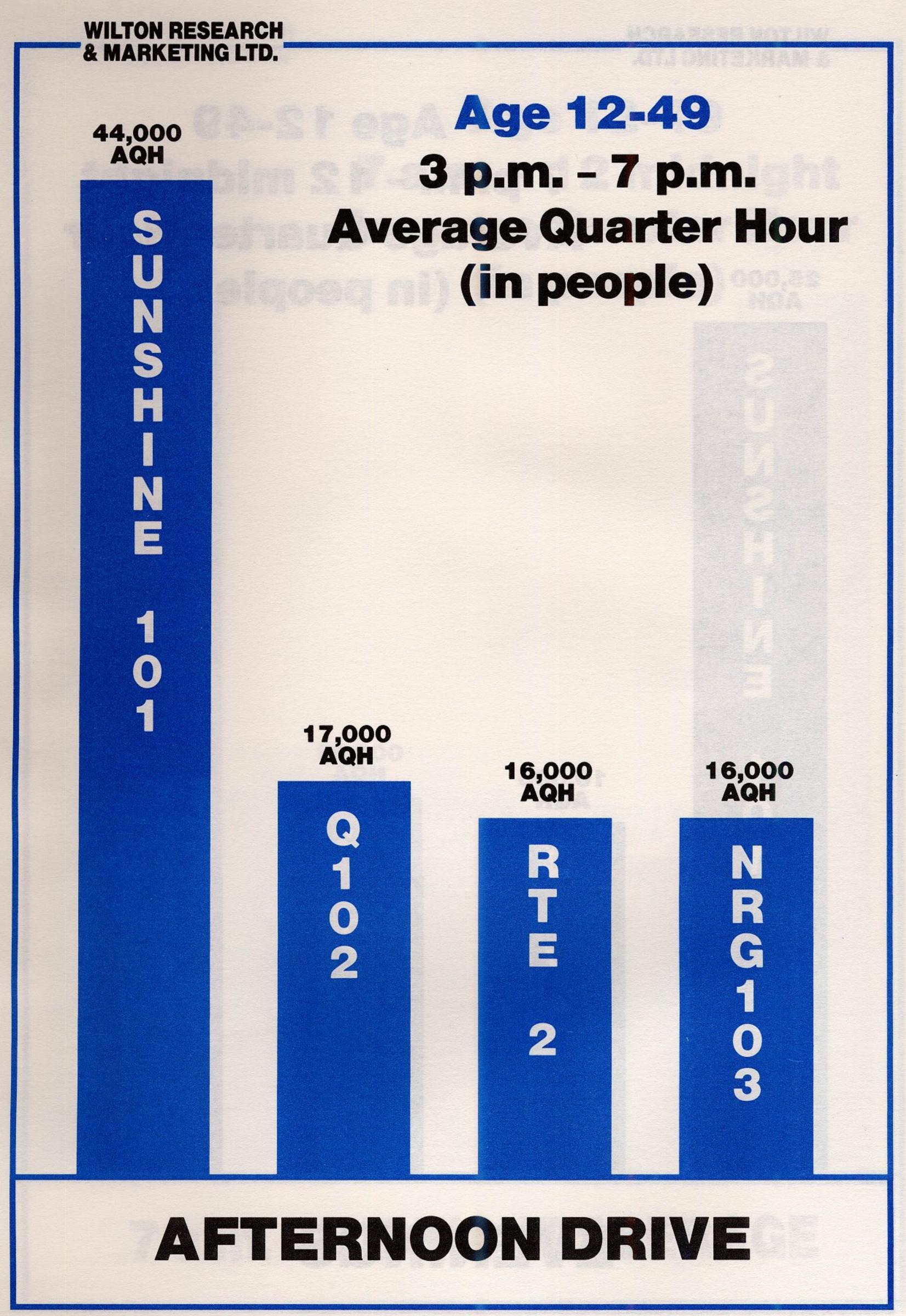


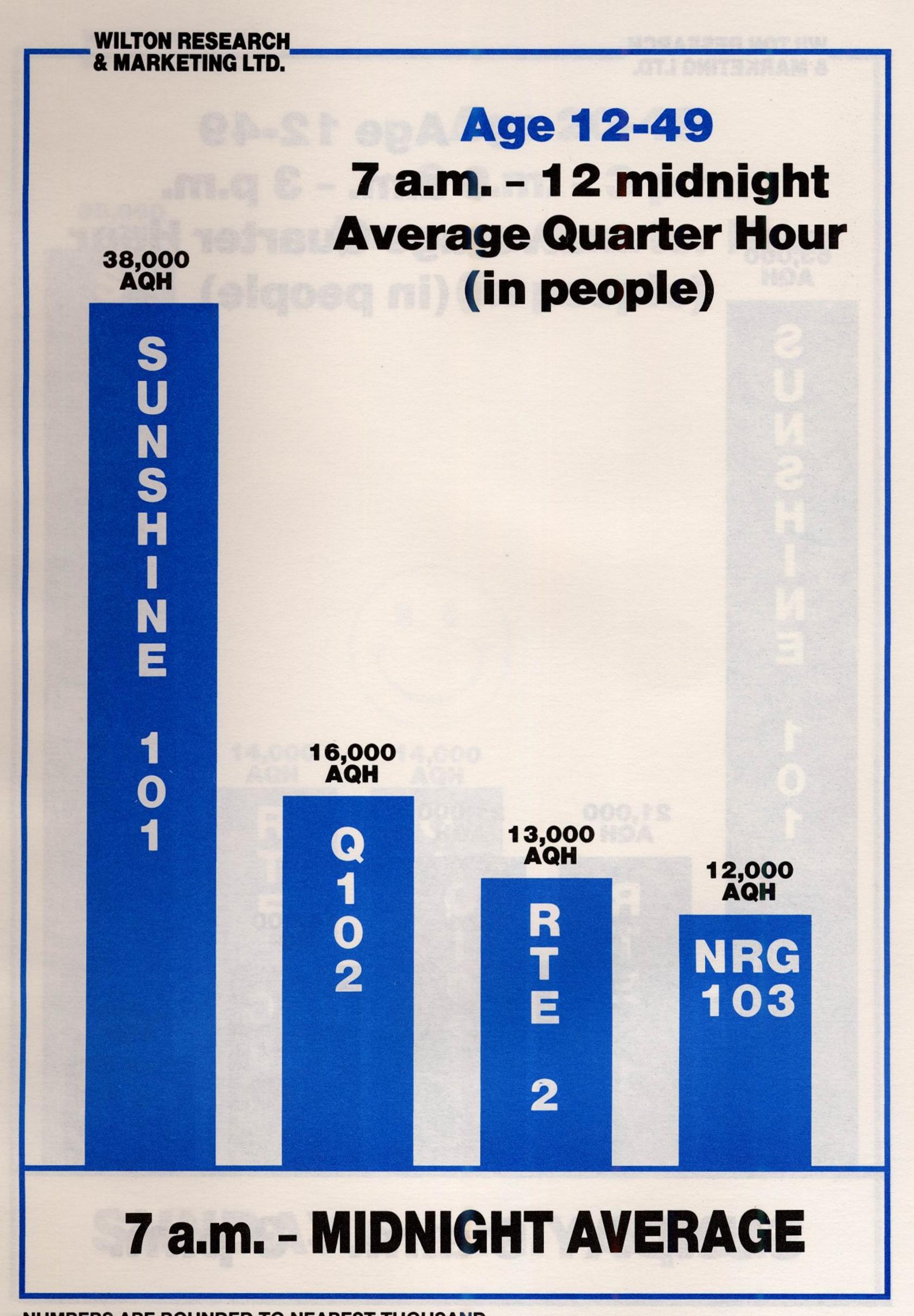


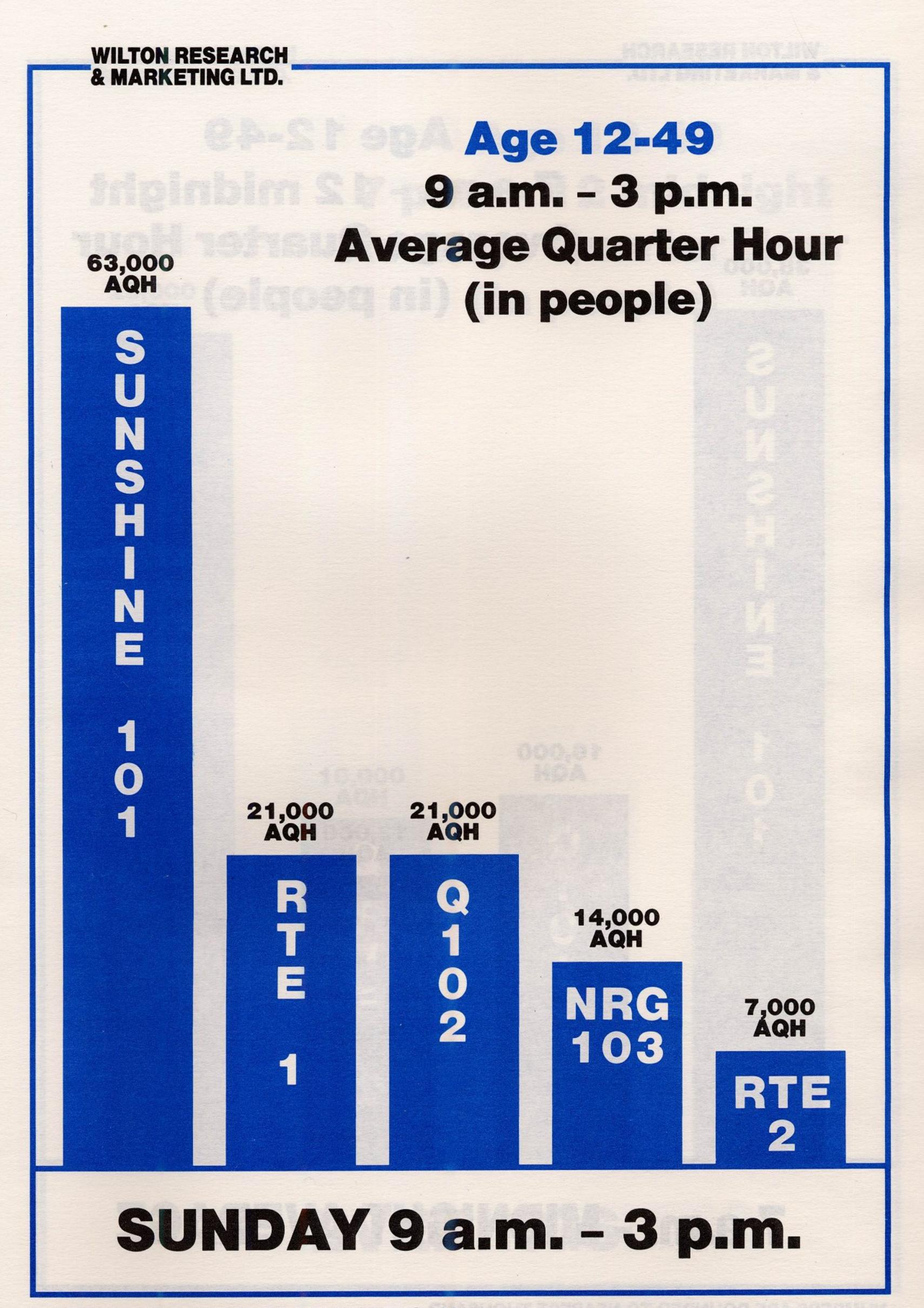


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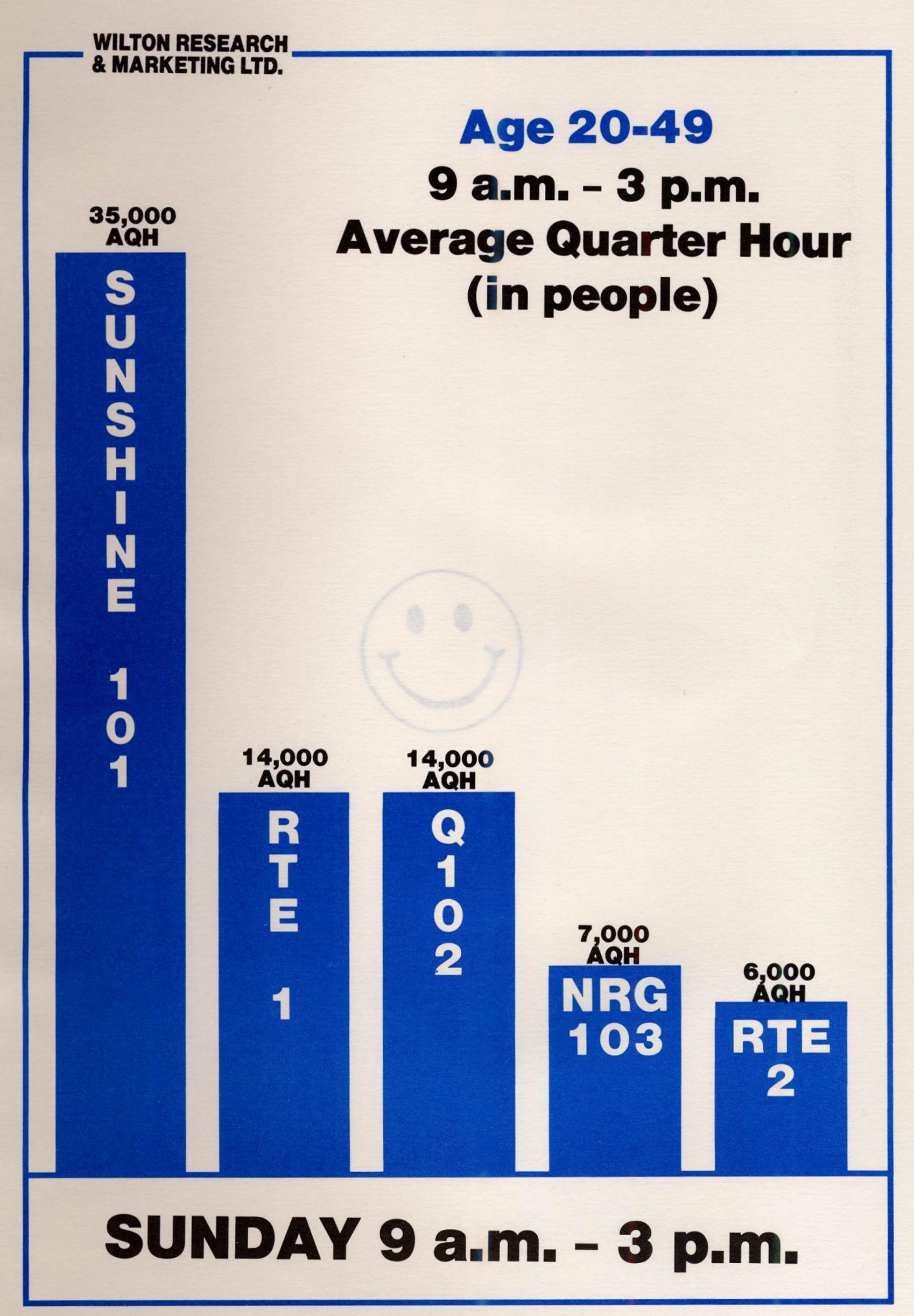
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E3





CA-OS OPAA DE 12-49

ITIGÉ - ITIA R.M. - 3 p.m.

UMBH refusition (America High)

(eleccention (America High)



NUMBERS ARE ROUNDED TO REAREST THOUSANDARUDHT TRANSMOT GROWNOR BRA SHESMUM

WILTON RESEARCH & MARKETING LTD

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